



50 Utopia Road, Manchester, CT 06042
Tel: 860.783.8000 www.imcorp.com

FOR IMMEDIATE RELEASE

IMCORP Utility Clients Exceed \$125M Saved

Utilities partnering with IMCORP to increase the reliability of their distribution systems have now realized more than \$125M in savings over cable replacement.

MANCHESTER, CT 4/2/2013: IMCORP, the global provider of the Factory GradeSM test for power cable, is proud to announce a landmark achievement in its cable reliability programs. Utilities around the world have experienced great success implementing IMCORP technology to assess their new and aging cable systems. This success has now been realized through the deferred replacement of millions of feet of cable totaling over \$125 million. IMCORP President Bruce Broussard stated: "We are honored to enable our clients to proactively address their aging infrastructure challenges. These results provide convincing evidence that this is the most cost effective approach to addressing utility underground distribution system reliability."

The Factory GradeSM test provides an accurate condition assessment of each cable and locates defects that have a potential to cause failure. This data empowers utilities to selectively rehabilitate cables based on expected performance. This process not only saves utility clients millions of dollars, but positively impacts system reliability by pinpointing issues that need to be addressed. The net result is dramatically more efficient use of available budget to improve the reliability of their distribution network.

IMCORP assessment programs also provide significant benefits to the environment. By reducing trenching, waste of cable materials, and greenhouse gases associated with manufacturing and transportation of cable, IMCORP and its clients continue to have a positive impact on their communities.

About IMCORP:

IMCORP, an engineering services company, is the technology leader in underground power cable diagnostics. The company's patented technology has been field-proven through the testing of millions of feet of underground power cable all over the world. The Factory GradeSM test locates existing cable system defects and predicts future cable reliability. This performance-driven diagnostic solution provides the most effective and efficient way to determine the reliability of new or aged cable systems from 5kv to 500kv. IMCORP has been helping clients around the world achieve maximum cable reliability for over 17 years, and has tested more than 45,000 cables spanning over 65 million feet.

IMCORP's technology improves all citizens' quality of life by enhancing the reliability of electric power delivered to them by means of underground power cables. Find out more at www.imcorp.com.

For more information or to schedule an interview, please contact:

Alex Kniffin
860.783.8000
alex.kniffin@imcorp.com